

# New needs, new safety guidelines, no time to bid? We can help.



## Available through your AEPA contract:



### 1% Rebate On All Online Orders\*

- The 1% rebate applies to all electronic orders through [schoolspecialty.com](http://schoolspecialty.com) or your district's online ordering portal.
- The rebate goes directly to the purchasing district at the end of the calendar year.

## Start saving time and money right now.

1. Go to [store.schoolspecialty.com](http://store.schoolspecialty.com).
2. Click on **LOGIN** or **REGISTER** in the upper right-hand corner of the page.
3. Choose **REGISTER AS A SCHOOL OR INSTITUTION USER**.  
You can search by your school's billing organization name – be sure to include the school's city and state or enter your account number.
4. Next time you visit, just **LOGIN WITH YOUR USERNAME AND PASSWORD** and begin shopping!

\*School Specialty will be offering a special 1% rebate to all districts who place electronic orders for the length of this contract. District rebates will be paid annually each calendar year, directly to the purchasing district. The rebate is calculated on net invoice amount of product only, less shipping and other charges. Orders must be placed through [schoolspecialty.com](http://schoolspecialty.com) or your district's online ordering portal to qualify.

## Contract #IFB019-E

# 35% Off list price\*\*

Plus **FREE Shipping** on parcel shipped items over \$49 (pricing policy 9)\*\*\*

\*\*Supply items only

\*\*\*calculated on the subtotal of items after discounts are applied

For questions, please contact your School Specialty representative.

# 12% Off catalog furniture

Free shipping on non-parcel shipped items (pricing policy 6)

**\$5 Minimum or 12% of net subtotal items (pricing policy 5)**

MSRP discounts available.  
Contact your sales representative for more information.

## PPE and COVID Related Resources

- Discover products and ideas to help follow COVID-19 guidelines at [www.schoolspecialty.com/SafeBTS](http://www.schoolspecialty.com/SafeBTS)
- Products include PPE essentials, Personal Health & Safety Supplies, Cleaning & Disinfecting tools and no-share supplies.
- Create healthy learning environments with furniture for new classroom needs and resources for social distancing.

## Learning Loss and Family Engagement Resources

- Grades K-8 materials to review, support, and remediate skills from the past year and prepare for the coming year.
- Enrichment activities and family engagement tools to help keep students involved.
- Reading and writing materials for a range of ages and skill levels.
- Find resources at [www.SchoolSpecialty.com/SummerLearning](http://www.SchoolSpecialty.com/SummerLearning)

## Check out all of our brands covered under your contract

### LEARNING ENVIRONMENTS



#### Educational Technology

On the leading edge of technology since 1946, for educational technology solutions, easy-to-use interactive displays, headphones, tech storage and more.



#### School and Classroom Furniture

A full line of furniture solutions—from contemporary to traditional, seating to storage—designed to help you create future-ready spaces.



#### No-Cost Design through Installation

A single source for products, design, and project management enabling one P.O. for an entire project. Plus, training on educational trends and methods, too.



#### Early Childhood Resources & Furniture

Everything we make, from quality furniture to innovative STEAM products, is designed to invite discovery and help transform early learners into passionate learners.



#### Safety & Security Products

Effective answers for your every safety need: first aid kits, classroom safety, emergency response, surveillance, and more.

### EDUCATION ESSENTIALS



#### Special Needs Resources

Our comprehensive assortment supports the individual needs of students and the therapists, educators, and families who support them.



#### Art Supplies and Resources

Affordable quality arts & crafts supplies for K-12, from construction paper and colored pencils to kilns and potter's wheels.



#### Physical Education, Health & Wellness

From running to yoga, games to team sports, all the essentials to help every student enjoy PE and the many benefits that come with it.



#### Science Supplies and Resources

Support for scientific learning: science ed products, lab equipment and supplies, and STEM solutions for elementary, middle, and high schools.



#### Classroom, Office & Facility Supplies

A vast array of classroom, office, and general supplies offering consistently high quality at affordable prices.

Manufacturer	Discount				
	\$0-\$2,500	\$2,501-\$10,000	\$10,001-\$30,000	\$30,001-\$100,000	\$100,000-\$250,000
Artco Bell	28%	30%	33%	36%	39%
Bretford – Basics	31%	33%	36%	39%	42%
Bretford – Store and Charge	0%	0%	4%	8%	13%
Brodart	40%	42%	44%	46%	48%
Ceia	5%	5%	5%	5%	5%
Childcraft	66%	66%	68%	68%	71%
Classroom Select	66%	66%	68%	68%	71%
Community	31%	33%	36%	39%	42%
Copernicus	23%	25%	28%	31%	34%
Diversified Woodcrafts	46%	48%	50%	55%	57%
Draper	0%	0%	4%	8%	13%
Dukane	31%	33%	36%	39%	42%
Eurotech	35%	37%	39%	42%	45%
Fire King	36%	38%	41%	43%	46%
Fleetwood	14%	17%	20%	26%	30%
Fomcore	31%	33%	36%	39%	42%
Global	32%	34%	37%	39%	42%
Global – Offices To Go	38%	40%	43%	45%	48%
Hallowell – KD Lockers, Shelving	31%	33%	36%	39%	42%
Hallowell – Welded Lockers	0%	0%	4%	8%	13%
Haskell	31%	33%	36%	39%	42%
High Point	37%	39%	41%	44%	46%
Hon	33%	35%	38%	40%	43%
Horizon Seating	30%	32%	35%	37%	40%
Interior Concepts	36%	38%	40%	43%	45%
Ironwood	37%	39%	42%	44%	47%
Jasper Seating	31%	33%	36%	39%	42%
KFI Seating	43%	45%	47%	49%	52%
Kodiak Seating	14%	17%	20%	23%	27%
Lafayette Interior Fashions	30%	33%	35%	38%	41%
Marvel – Pronto	52%	53%	55%	57%	59%
Marvel – Vizion, Focus	14%	17%	20%	23%	27%
Marvel – Zapf, MW	35%	37%	39%	42%	45%
Media Technologies	31%	33%	36%	42%	45%

Manufacturer	Discount				
	\$0-\$2,500	\$2,501 - \$10,000	\$10,001 - \$30,000	\$30,001 - \$100,000	\$100,000 - \$250,000
Mien	6%	8%	12%	19%	23%
Mitchell Furniture	30%	33%	35%	40%	44%
Mooreco – Balt	32%	34%	37%	42%	45%
Mooreco – Best Rite	32%	34%	37%	39%	42%
Mooreco – Vanerum	21%	23%	25%	28%	31%
National Public Seating	30%	33%	35%	38%	41%
OFM	49%	50%	52%	54%	56%
Oklahoma Sound	30%	33%	35%	38%	41%
Palmer Hamilton	31%	33%	36%	39%	42%
Palmer Hamilton – Hive	23%	25%	28%	31%	34%
Palmer Hamilton – Nomad	31%	33%	36%	39%	42%
Perpetual	40%	42%	44%	46%	49%
Plymod – Foldcraft	28%	30%	33%	36%	39%
Republic Storage	31%	33%	36%	39%	42%
Royal Seating	66%	66%	68%	68%	71%
Safco	35%	37%	39%	42%	45%
Sandusky Lee	38%	40%	42%	45%	47%
Screenflex	23%	25%	28%	31%	34%
Sico – stages	34%	36%	39%	41%	44%
Sico – tables	27%	29%	32%	35%	38%
Smith System	14%	17%	20%	26%	30%
Tenjam	23%	25%	28%	31%	34%
Tesco	14%	17%	20%	23%	27%
Wisconsin Bench	31%	33%	36%	39%	42%
ZK Teco	30%	30%	30%	30%	30%



All products are priced FOB within the continental US (free freight). Shipments to Alaska, Hawaii and Territories and Outlying areas are prepaid to the port of exportation. Additional freight from US port to final destination will be applied as actual charges. Delivered pricing provides for dock/tailgate delivery. Additional charges may include Inside Delivery – \$45.00, Liftgate Services – \$69.00. Installation costs, if necessary, will be quoted on a per job basis by the local Account Manager.



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**Project Design & Installation Services:**  
Our No-Charge Projects by Design services allow you to focus on serving students.