

OMNIA
PARTNERS



School Specialty®
TRANSFORMING MORE THAN CLASSROOMS™

**What's inside
will make you smile.**

Purchasing just became a whole lot easier.

Introducing OMNIA Partners

OMNIA Partners is the nation's largest purchasing organization in procurement and supply chain management. School Specialty and OMNIA Partners work together to make purchasing easier and more efficient.

OMNIA Partners connects thousands of public agencies with hundreds of supplier partners for combined purchasing power.

All contracts available through OMNIA Partners are competitively solicited and publicly awarded by a lead agency, such as a government entity or educational institution, using a competitive solicitation process consistent with applicable procurement laws and regulations.



Get everything your school or district needs, all while saving time and money.

An OMNIA Partners national contract is designed to replace district solicitations and quotes, which means your ordering process becomes more efficient through the reduction of vendors and solicitations. More importantly, **as a nationally competitively-solicited contract, you have access to discounted pricing and additional value-added features.** It's easier to order everything your school or district needs, and you'll save time and money with every purchase. Plus, it's a compliant solution for your procurement team.

**Sound too good to be true? It's not.
You just need to choose to take advantage of it.**

A partnership designed to equip educators to engage their students.

School Specialty's partnership with OMNIA Partners provides school and districts with access to the most comprehensive assortment of K-12 products and services held under contract.



95%
of districts have purchased
from us in the past year

47 million+
students impacted

We're ninety-five percent sure the other percentages on this page will convince you to give this a try.

Purchasing through an OMNIA Partners national contract gives you access to School Specialty's broad and deep assortment of best-in-class products and brands. Names you trust and recognize, all focused on improving learning outcomes. Choose the best products for your school or district, spend less time ordering, and spend less money. That means your staff can spend more time with students, and your budget goes further.

35% Off List

School Supplies



Art Education



Early Childhood

CHILDCRAFT

Science



Physical Education & Health



Special Needs



12% Off List

Furniture & Equipment



Net Pricing*

Instruction & Intervention

Coach SPIRE



*No Other Discounts Apply

Let's take a minute to talk about saving a lot of minutes.

**Purchasing cooperatives significantly streamline
the purchasing process.**



OMNIA Partners Efficient, Easy Process

- Identify the Purchasing Need
- Work with the Lead Public Agency who prepares the solicitation and award
- Approval by School Board or Governing Body
- Utilize Cooperative Contract through OMNIA Partners



Lengthy Traditional Process

- Identify the Purchasing Need
- Write RFP/Bid specific to the need
- Advertise the RFP/Bid
- Solicit responses to RFP/Bid
- Review responses to RFP/Bid
- Approval by School Board or Governing Body
- Utilize RFP Bid



Start getting more for less.

1 EDUCATIONAL SCHOOL SUPPLIES

CONTRACT #R190503

- **35% Off** List on supply items
- **12% Off** List on catalog furniture items
- Market Basket of items
- Contract Period: July 1, 2019 - June 30, 2022
- Freight Terms:
 - \$9.95 minimum or Free shipping on supply orders over \$49 (pricing policy 9)
 - FREE Shipping on all non-parcel shipped items (pricing policy 8)
 - Please see VALUE ADDED items section for the Free Freight on ALL orders OR Growth Rebate option

2 CHEMISTRY, BIOLOGY, PHYSICS AND ANATOMY INSTRUCTIONAL SUPPLIES & SERVICES

CONTRACT #R190202

- **35% Off** List on supply items
- **12% Off** catalog furniture
- Contract Period: July 1, 2019 - June 30, 2021
- Freight Terms
 - \$9.95 minimum or Free shipping on supply orders over \$49 (pricing policy 9)
 - 12% of the subtotal of Parcel shipped furniture (pricing policy 5)
 - Free shipping on non-parcel shipped items (pricing policy 6)

3 ATHLETIC AND PE SUPPLIES & UNIFORMS

CONTRACT #R151103

- **35% Off** List on supply items
- **12% Off** catalog furniture
- Contract Period: October 1, 2015 – September 30, 2020
- Freight Terms
 - \$9.95 minimum or Free shipping on supply orders over \$49 (pricing policy 9)
 - 12% of the subtotal of Parcel shipped furniture (pricing policy 5)
 - Free shipping on non-parcel shipped items (pricing policy 6)

When we say “more,” we really mean it.

In addition to discounted pricing and a streamlined ordering process, School Specialty has added strategic, value-added items and services to our OMNIA Partners Contract #R190503: Educational School Supplies.



FREE Freight OR Growth Rebate

You have the opportunity to choose between FREE Freight on ALL orders for supplies AND furniture, or a TIERED Growth Rebate based on all supply orders ONLY. CUSTOMERS MUST CHOOSE ONE. The rebate goes back to the purchasing district.

Tier Level	Sales From:	Sales To:	Rebate %
-	\$0.00	\$49,999	0%
Tier 1	\$50,000	\$249,999	2%
Tier 2	\$250,000	\$499,999	3%
Tier 3	\$500,000	\$+++++++	4%



Additional Discounted Items

In addition to the OMNIA Partners market basket, School Specialty can offer 500+ additional deeply discounted items to a district. This flexibility allows School Specialty to provide special pricing on additional items for each district's unique needs.



Professional Development

Available professional development offers include STEM/STEAM, Makerspace, Special Needs and Inclusion, Social Emotional Learning, and Collaborative Learning Environments. These are just a sample of the type of professional development School Specialty can provide. Contact your School Specialty representative for a complete list and pricing.



21st Century Safe Classroom

The key building blocks of a 21st Century Safe Classroom – products, services, and expertise, are already encompassed in the scope of our existing OMNIA Partners contract. School Specialty can bundle these approved components together to offer a complete, turn-key solution based on a joint level of discovery and assessment.



Furniture MSRP

Furniture manufacturer MSRP discounts have been added to the OMNIA Partners Educational School Supplies Contract as a value-added service.



Instruction & Intervention

School Specialty offers research-based supplemental curriculum, intervention, and test prep materials designed to help each student succeed. Choose from a wide array of products from Coach, Spire, Wordly Wise, and more offered as net priced items under the OMNIA Partners contract.

Did you know?

School Specialty can offer contractually compliant pricing on larger quantity opportunities. Contact your School Specialty representative for more information.

School Specialty will extend the same terms and conditions of this contract to OMNIA Partners customers who have logged into their respective schoolspecialty.com accounts to access all our online and digital content, which is updated with new products and services from our manufacturers on a regular basis. Discounts to be applied to list price only. No other discounts can be applied to net priced or sale items.

For questions about these contracts, please contact your School Specialty representative.



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SchoolSpecialty.com
888-388-3224