

# State of Oklahoma Contract #SW0070ERSC

Furniture Solutions with Related Products & Services  
Contract effective 11/25/2024 - 6/30/2027

Manufacturer	Discounts off MSRP		
	\$0-\$100,000	\$101,000 - \$249,000	\$250,000+
AIS - Furniture	69%	75%	75%
AIS - Seating	49%	50%	53%
Allied	37%	37%	39%
Bretford	8%	13%	13%
Brodart	47%	50%	52%
Califone	7%	10%	13%
Carpets for Kids	22%	25%	27%
CEF	24%	26%	27%
Childcraft	66%	68%	71%
Children's Factory	18%	25%	28%
Classroom Select	66%	68%	71%
Copernicus	31%	34%	35%
Diversified Woodcrafts	52%	54%	55%
Draper	8%	13%	14%
Dukane	39%	42%	42%
EKO	35%	37%	38%
Eurotech	45%	45%	45%
Everlast Climbing	3%	4%	5%
Field Controls	56%	56%	57%
Fire King	41%	43%	45%
Flagship Carpets	18%	19%	20%
Fleetwood	22%	30%	30%
Ghent	37%	39%	40%
Global	35%	35%	42%
Global to Go	38%	40%	48%
High Point	48%	52%	53%
Interior Concepts	43%	45%	45%
Ironwood	44%	47%	47%
Jaypro Sports	1%	1%	1%
KFI	47%	50%	52%
Luxor	37%	38%	39%
Media Technologies	40%	48%	49%
Mien	16%	16%	16%
Muzo	24%	24%	24%

Manufacturer	Discounts off MSRP		
	\$0-\$100,000	\$101,000 - \$249,000	\$250,000+
Mooreco	42%	43%	43%
MYTCoat	1%	1%	1%
National Public Seating	38%	41%	41%
National Recreation Systems	1%	1%	1%
Nook	20%	25%	27%
Palmer Hamilton	38%	38%	39%
Paragon Furniture	36%	38%	38%
Perpetual	46%	49%	50%
Plymod	39%	41%	42%
Premiere Stage	1%	1%	1%
Republic Storage (KC Bin)	28%	31%	32%
RFM Seating	29%	33%	35%
Safco	39%	45%	45%
Sandusky Lee	45%	47%	47%
School Specialty Furniture and Equipment Catalog	14% off LIST Price	14% off LIST price	14% off LIST price
Screenflex	1%	2%	2%
Sedia Systems	23%	25%	27%
Skutt Ceramic Products	12%	13%	14%
SICO	24%	24%	24%
Snoezelen	69%	70%	71%
Spec Seats	31%	33%	35%
Stevens industries	21%	23%	25%
Tenjam	36%	40%	42%
Tesco	28%	31%	33%
Toledo Furniture	40%	42%	48%
Ultraplay	2%	2%	2%
Waddell	39%	41%	42%
WB	58%	59%	60%

All products are priced FOB to all member agencies within the continental US (free freight). Tailgate and Inside delivery are no charge services. Installation is charged as follows: Prevailing wage and Union installation rate will not exceed 31% of the order total; standard installation rate will not exceed 18% of the order total. Design services are included at no charge. Contact your School Specialty rep for more information.